



The classical product range of Würth

THE BUILDING-UP OF THE WÜRTH GROUP is the life's work of Prof. Dr. h. c. mult. Reinhold Würth. Within the past 53 years, he has built a trading group that is doing business with 400 companies in 86 countries of the world. The Würth Group's core business is the global trade in connecting and assembly technology, implemented through an international network of 136 of the 400 Group companies. Our 264 Allied Companies work in business fields adjacent to Würth Line's specialties.

Over 2.9 million customers from trade and industry trust in the products, the quality and the service of Würth. To live up to the trust and confidence placed in us by our customers, over 30,000 sales representatives worldwide are on the road every day to service them with competent advice and fast deliveries.

Adolf Würth GmbH & Co. KG
74650 Künzelsau, Germany
Phone +49 7940 15-0
Fax +49 7940 15-1000
www.wuerth.com
info@wuerth.com

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The exhibition "Love at first sight" at the Museum Würth

MUSEUM WÜRTH, KÜNZELSAU:

Until June 2008, "Love at first sight" exhibits the most important works of art that have been acquired for the Würth Collection in the past three years.

KUNSTHALLE WÜRTH, SCHWÄBISCH HALL:

The exhibition "Edvard Munch - Signs of Modern Art" closed its doors on 1 January 2008 after having welcomed 106,000 visitors. Since mid-January 2008, the exhibition "Alfred Hrdlicka. Sculptor | Painter | Artist" presents over 200 works of the Austrian artist. Since Kunsthalle Würth opened its doors in 2001, over one million people have come to see the exhibitions.

WÜRTH PRIZE FOR EUROPEAN LITERATURE:

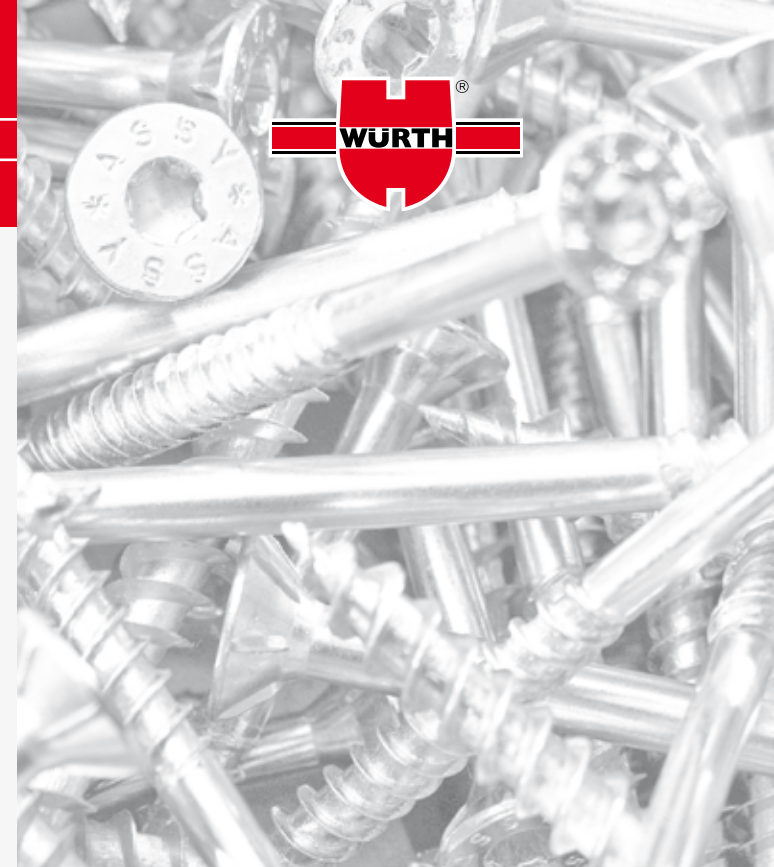
The Austrian author Peter Turrini was awarded the Würth Prize for European Literature in February 2008. His work has been presented on the most reputable stages of the world for more than 36 years.

WÜRTH PRIZE FOR LITERATURE:

The Würth Prize for Literature put out to tender within the framework of the Tübingen Poetry Lectureship was presented to Kai Metzger, Ursula Wiegele and Maria Wetzel.

ASSOCIATED GALLERIES:

In 2007, the company opened two further art galleries. The artist Christo himself participated in the inauguration of the first exhibition of Kunstforum Würth Turnhout in Belgium. The first exhibition of Museo Würth La Rioja in Agoncillo, Spain, was dedicated to contemporary sculpture. Musée Würth France Erstein in Alsace was inaugurated in January 2008.



Facts and Figures

according to the
ANNUAL FINANCIAL STATEMENT

THE WÜRTH GROUP
2007

KEY FIGURES

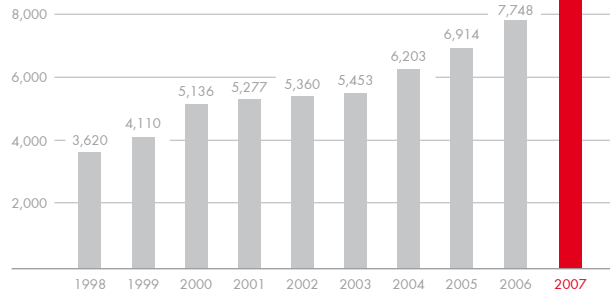
BUSINESS YEAR 2007

MILESTONES

SALES

Würth Group

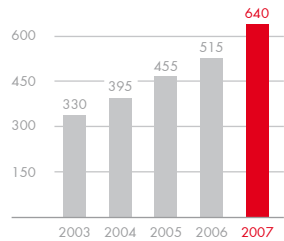
in millions of EUR



PRE-TAX OPERATING RESULT

Würth Group

in millions of EUR

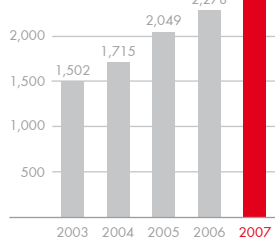


Since 1999, the annual financial statement of the Würth Group has been drawn up according to the International Financial Reporting Standards (IFRS).

EQUITY

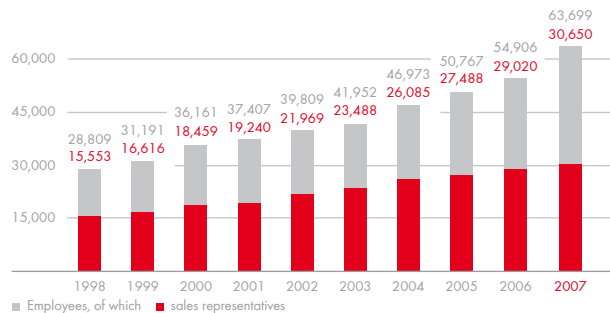
Würth Group

in millions of EUR



EMPLOYEES

Würth Group



In all major key figures, the **WÜRTH GROUP** recorded a highly successful business year 2007. Group sales have grown by 9.6 percent to a new record of EUR 8.49 bn. Adjusted for exchange rates, growth amounted to 10.5 percent.

In 2007, **400 INDIVIDUAL COMPANIES** of the Würth Group were active **IN 86 COUNTRIES**. The international companies increased their sales volume to EUR 5.04 bn (+9.0 percent). The German Würth Group generated sales of EUR 3.45 bn (+10.4 percent).

THE OPERATING RESULT rose considerably compared to the previous year, with 24.3 percent growing at a faster pace than the sales figure. For the business year 2007, it came up to EUR 640 million, thus again setting a new record.

What is **PARTICULARLY POSITIVE** is that the Würth Group added more than 1,000 employees in Germany alone for the second year in a row. At the end of 2007, the Würth Group had 63,699 people on its payroll worldwide. These are an additional 8,793 employees, equaling an increase of 16.0 percent compared to the same period of last year. 5,282 employees were added through company acquisitions. The Würth Group – the worldwide biggest employer for permanently employed sales representatives – increased the number of employees in the sales force by 5.6 percent to a total of 30,650. The number of in-house staff in the Würth Group grew – mainly due to company acquisitions – by 27.7 percent to a total of 33,049 employees.



William Nepomucena, 30,000th sales representative of the Würth Group



Adolf Würth GmbH & Co. KG exceeds one-billion mark

- MARCH:** With Matti Muuriaisniemi, sales representative in the Metal division of Würth Finland, the Würth Group hires its 60,000th employee.
- JUNE:** William Nepomucena, sales representative in the Auto division of Würth Brazil, is the 30,000th sales representative of the Würth Group.
- AUGUST:** The Würth Group erects the Würth Industrial Park Shenyang in the mega city of the same name in the north of China. To open up the Chinese market, Würth wants to use this strategic investment to construct production sites in several stages of completion to end up with a modern screw production.
- DECEMBER:** The parent company and at the same time biggest individual company of the Würth Group, Adolf Würth GmbH & Co. KG, succeeds in attaining a sales volume of one billion euros within one business year.

