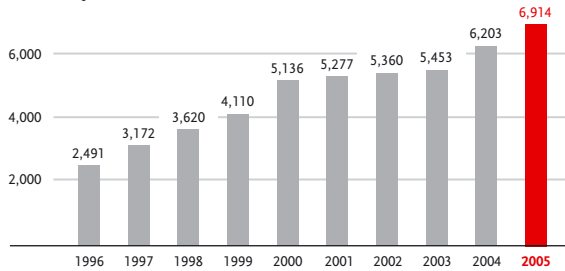


## KEY FIGURES

### Sales

Würth Group

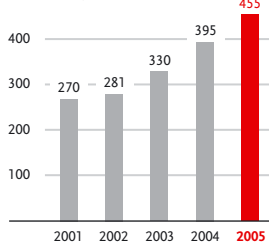
in millions of EUR



### Pre-tax operating result

Würth Group

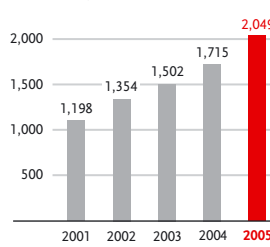
in millions of EUR



### Equity capital

Würth Group

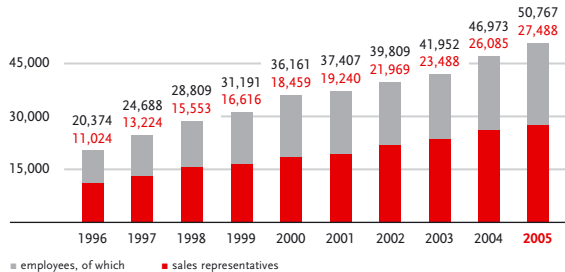
in millions of EUR



Since 1999, the annual financial statement of the Würth Group has been drawn up according to the International Financial Reporting Standards (IFRS).

### Employees

Würth Group



■ employees, of which ■ sales representatives

## ART AND CULTURE – HIGHLIGHTS 2005



Fernando Botero (\*1932)  
Woman falling from a balcony, 1994  
Pastel, 102 x 71 cm

>>> **MUSEUM WÜRTH, KÜNZELSAU:** “From Spitzweg to Baselitz: Forays through the Würth Collection” showed highlights of the Würth Collection all the year round and reached the record number of 120,000 visitors.

>>> **KUNSTHALLE WÜRTH, SCHWÄBSICH HALL:** “Henry Moore: Epoch and Echo – Aspects of British Sculpture in the 20th Century” was visited by 80,000 people within 4 months only. The exhibition “Fernando Botero”, too, and here especially his “Abu Ghraib Cycle”, caused an ongoing interest by the media and the public.

>>> **WÜRTH OPEN AIR 2005:** 11,000 visitors celebrated the first day of the Open Air with Justus Frantz and the Philharmonic Orchestra of Nations, the second day with the Woodstock legends Country Joe McDonald, Iron Butterfly and Ten Years After, Canned Heat and Jefferson Starship and the third day with the German rockers Udo Lindenberg, Klaus Lage and others.

>>> **WÜRTH LITERATURE PRIZE AND POETRY PROFESSORSHIP:** “Rituals of masculinity, kissing someone’s hand and making a bow” is the topic of the 16th Würth Literature Prize. It was chosen by Ruth Klüger within the framework of the Tübingen Poetry Professorship. Klüger’s own reading had already gripped the audience at Kunsthalle Würth this January.



## 60 Years of Würth

The Würth Group 2005

Facts and Figures



## THE COMPANY



### >>> BUILDING UP AND DEVELOPING THE WÜRTH GROUP

is the lifework of Prof. Reinhold Würth. Within a period of 50 years, he has established a worldwide acting trading business with 351 companies in 81 countries of the world. The core business of the Würth Group is the global trade with connecting and assembly technology that is implemented through an international network of 120 of the 351 Group companies. Our 231 Allied Companies work in the business fields bordering on that of the Würth Line.

Over 2.8 million customers from trade and industry trust in the products, the quality and the service of Würth. To live up to the trust and confidence placed in us by our customers, over 27,000 sales representatives worldwide are on the road every day to service them with competent advice and fast deliveries.

**WÜRTH** | Quality  
stands for | Service  
Reliability  
Speed

## BUSINESS YEAR 2005

>>> **IN THE FINANCIAL YEAR 2005**, the Würth Group attained new record sales. Group sales rose by 11.5 per cent to EUR 6.9 billion. Adjusted for exchange rates and acquired companies, growth amounted to 8.3 per cent.

>>> **IN GERMANY**, the Würth Group increased sales to EUR 2.8 billion. This corresponds to a growth of 10.1 per cent.

>>> **THE INTERNATIONAL COMPANIES** of the Würth Group generated a growth of 12.4 percent. Thus, the sales volume of the International Würth Group went up to EUR 4.1 billion.

>>> **THE OPERATING RESULT** increased above proportion compared to the sales volume. For the business year 2005 it came up to the new record level of EUR 455 million.

>>> **AT THE END OF THE YEAR 2005**, the Würth Group had 50,767 employees on its payroll worldwide. Compared to the previous year, the number of employees increased by 3,794 (8.1 percent). The number of sales representatives went up by 5.4 per cent to 27,488 worldwide. In-house, the number of staff increased by 11.4 per cent to 23,279; this figure including 1,273 new jobs owing to business acquisitions.

## VIBRANT CURIOSITY

WE ARE APPROACHING **2006**  
DYNAMICALLY AND OPTIMISTICALLY.  
WE ARE INTENT ON CONTINUING  
WITH OUR DOUBLE-DIGIT GROWTH.  
“**VIBRANT CURIOSITY**“ SPURS US  
ON TO EXCELLENT PERFORMANCE  
AND OUTSTANDING RESULTS.



OUR MOTTO FOR THE YEAR 2006

Adolf Würth GmbH & Co. KG  
74650 Künzelsau  
Phone +49 7940 15-0  
Fax +49 7940 15-1000

www.wuerth.com  
info@wuerth.com  
1 GJP-BG-SC-LA-3'-04/06